

ABOVE & BEYOND



# Offering the widest range of aircraft types and financing solutions in the industry

More than 270 clients call us partner – from startup and regional airlines to national flag carriers, as well as helicopter operators and MROs. At GECAS, we go above and beyond to meet your needs.



# Leasing & Financing Solutions

At GECAS, our robust offering of leasing and financial solutions meet your current and future fleet needs.

# **Operating Leases**

Our custom-tailored leasing gives you lower cash outlays, which preserves your working capital. You'll also enjoy fleet flexibility to introduce new routes or aircraft types.

## Purchase Leasebacks

We offer purchase leaseback arrangements to let you use the equity from your aircraft and engines for other business needs, eliminate asset residual risk, and increase operational flexibility.

## Secured Loans

In addition to pre-delivery payment financing, senior loans are provided through our PK AirFinance unit, and secured by both new and used aircraft and engines.

# Aircraft Servicing

For third-party operating lessors and financial institutions, our fee-based aircraft portfolio services include marketing and legal support, technical services, billings and collections.

# Aircraft

We maintain one of the largest portfolios of aircraft in the world, from manufacturers including Airbus, Boeing, Embraer, Bombardier, ATR, Bell, Sikorsky and Leonardo.

# Narrowbody and Widebody Aircraft

At the core of our aircraft portfolio are narrowbody and widebody passenger aircraft, including a full offering from both the Boeing and Airbus aircraft lines.

# Cargo Aircraft

We can help modernize and expand your cargo fleet. We offer a wide range of financing and leasing options for widebody and narrowbody cargo aircraft, including the 737-800F.

# Regional and Turboprop Aircraft

As a leader in the leasing and financing of regional and turboprop aircraft, we have more than 300 Bombardier, Embraer and ATR aircraft in our portfolio.

# Helicopters

Our Milestone Aviation Group offers operating lease financing to helicopter operators in 25 countries on six continents. Milestone has a diverse forward order book of helicopters ranging in size from light twin to heavy from Airbus, Bell, Leonardo and Sikorsky available for lease.





# Engines

GECAS Engine Leasing buys, leases and finances all engine types. In addition to GE and CFM, our engine pool also includes Rolls-Royce, Pratt & Whitney, IAE and Engine Alliance products – and our leases range from one day to 20 years.

# **Operating Leases**

Our operating leases range from one to 10 years or more. Long-term leasing can help increase operational flexibility, allowing you to focus your capital on core operations.

## Short-Term Leases

From one day to one year, our short-term leases let you cover unscheduled maintenance, temporary gaps in spare engine coverage or high-demand periods.

# Purchase Leasebacks

Our purchase leaseback arrangements let you use the equity from your engines for other business needs, eliminate asset residual risk, and increase operational flexibility.

## Secured Loans

GECAS Engine Leasing provides loans secured by spare equipment to airlines and Maintenance, Repair and Overhaul (MRO) businesses.

# Exchanges

Simply put, we'll exchange one of our serviceable engines for your unserviceable engine. A fair market value price for your engine will be credited toward our sales price.

# Servicing

We offer engine portfolio management; a specialized, fee-based service provided to third-party operating lessors and financial institutions.

# PK AirFinance

PK AirFinance, a GECAS Company, is a leading provider and arranger of asset-based loans secured by commercial aircraft, aircraft engines, and helicopters. We serve airlines, aircraft traders, lessors, investors, financial institutions and manufacturers worldwide.

# Senior Secured Loans

Full Payout Loans
Balloon Loans
Portfolio Financings
Syndicated Loans
Finance Leases
Bridge Loans
Conditional Sales

Secondary Trades

# We offer features such as

Floating/Fixed Interest Rate
Mixed Currencies; USD, Euro
Limited Recourse
Non-Recourse
Liquidity Facilities





# Aircraft & Engine Component Solutions

GECAS Asset Management Services is one of the largest global suppliers of recertified airframe and engine components for Airbus, Boeing, Bombardier and Embraer aircraft.

# Supply Chain Management

Reduce your operating costs while increasing efficiency with programs such as parts leasing, initial provisioning, inventory planning, purchasing services, and end-of-life fleet solutions.

### Global Presence

With offices and inventory strategically positioned in Europe, North America and Asia, AMS is poised to meet your needs when and where you need. Our team is available around the clock, and our web portal allows you to view our inventory and stocking locations in real time.

# Acquisitions

We aggressively acquire aircraft and parts inventories to support customer demand. We can partner with you to acquire aircraft to support your airframe or engine needs, and we offer dismantlement services.

#### Unlock the Value of Your Parts

Maximize the return on your inventory and turn your assets into a lucrative revenue stream with. our advanced inventory optimization software for a custom-tailored digital solution.

#### **Our Extensive Parts Inventory Includes:**

- Avionics and LRUs
- Landing Gear
- Auxiliary Power Units
- Engine Components

- QEC Components
- Flight Controls & Structures
- Reversers and Nacelles

# Our Programs Include:

- Guaranteed Price and Availability
- Fleet Transitioning
- Initial Provisioning
- Consignment

- Leasing
- Dismantlement
   Services
- Repair Management

# Helicopters

In January 2015, we acquired Milestone Aviation Group, adding helicopter leasing and financing to the GECAS suite of aviation solutions.

# Milestone

Milestone is the first and most experienced global helicopter lessor. Since 2010, it has built long-term partnerships with key operators providing diverse mission-critical services such as offshore O&G transportation, EMS, SAR, utility and government support.

## Fleet

Milestone owns a diverse fleet of new and pre-owned Airbus, Bell, Leonardo and Sikorsky helicopters as well as maintains an order book ranging in size from light twin to heavy across the four main OEMs.

# **Leasing Solutions**

Backed by the financial strength of GECAS, Milestone finances progress payments on new deliveries, offers operating and finance leases as well as purchase leasebacks and secured debt of current and future fleet helicopters.





# Consulting - AviaSolutions

Our independent consultancy division provides specialized services to a wide range of airports, airlines, governments and financial investors. AviaSolutions also provides services in airport route development, airline strategy and network planning, and has one of the world's leading air traffic forecasting teams.

#### **Client Sectors We Advise**

## Airports

From global hubs like Heathrow, Chicago O'Hare and Abu Dhabi to regional airports.

# Airport Investors and Financial Institutions

Due diligence services for buyers, vendors and debt providers since 2004.

#### Government and Public Sector

Helping to inform and consult on the development of national aviation policy.

## Airlines

From business model and fleet selection to traffic analysis and network development.

# Other Services

Our access to banks and investors, and our experience in structured finance, capital markets products and serviced investment platforms, can be easily tapped.

# **GECAS Portfolio**

At GECAS, we work closely with aircraft manufacturers and have one of the world's largest fleets of aircraft – in our portfolio and on order – available for lease. In addition, GECAS Engine Leasing buys, leases and finances all major commercial engine types.

Fixed Wing Aircraft	t	Helicopters	Engines	
BOEING	EMBRAER	LEONARDO HELICOPTERS	GE	PRATT & WHITNEY
737 NG	170, 175, 190, 195	AW189	CF34-8C/8E/10E	PW4060/4168A/4170/4462
777	ERJ-135/140/145	AW169	CF6-80C2A/B/ BF & CF6-80E1	
737 MAX (Beginning 2018)		AW139	GE90-94B/115B	CFM
787 Dreamliner (2019)	BOMBARDIER		GENX-1B/2B	CFM56-3
757	CRJ-700/900	AIRBUS HELICOPTERS		CFM56-5A
767	CRJ-200	H225	ENGINE ALLIANCE	CFM56-5B
747		H175	GP7270	CFM56-7B
737-800F, 737F Classics	ATR	H145		CFM56-5C
767-200F/300ERF	ATR72-500/600	H135	ROLLS-ROYCE	
777-200F			AE3007	IAE
747-400F		SIKORSKY	RB211-535E4	V2500-A5
		S-92	TRENT 772B	
AIRBUS		S-76	TRENT 89	
A320ceo family				
A320neo family		BELL HELICOPTER		
A330-200/300		BELL 525		

270+ clients75+ countries25 offices50 years of experience

#### **GE Capital Aviation Services**

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